



- Have you ever made a decision driven by fear? What was the fear and what was the decision?
- Are you risk adverse? How much? Why? What drives you to being risk adverse?
- Have you ever overcome a fear? When? What were the circumstances?
- Do others describe you as risk adverse or as a risk taker? Have they said why?
- Have you become more or less risk adverse as you have grown older? What do you attribute that to?
- What fears, if any, are holding you back from accomplishing your goals?